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Access the power of technology.

Wireless Tank Monitoring in the Oil Fields

The TankScan Solution for Basin Concrete, Inc

Williston Basin Petroleum Show
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Confidential and Private



Wireless Tank Monitoring in the Oil Fields

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The power of data. **Optimized.**





Access the power of technology.



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ATEK Access Technologies

Welcome to the world of ATEK Access Technologies.

Access to superior efficiencies and savings.

Access to essential data and systems.

Access to improved safety and control.

Access to expert solutions and support.

Access the power of technology.



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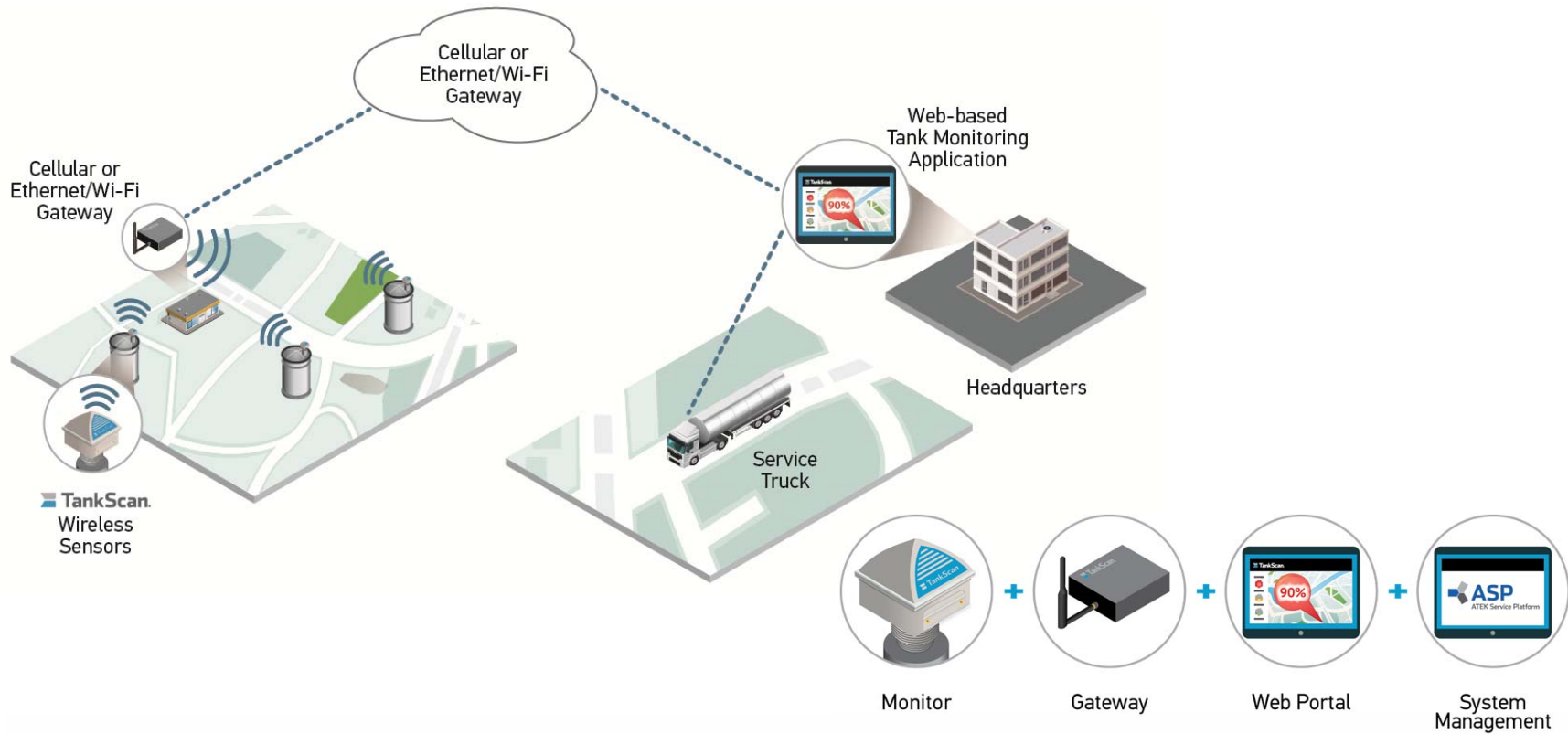
Market Pressures Drive Technology Adoption

- Oil Price Decline
 - Drives need for improved drilling efficiencies and costs
 - IoCP technologies deliver value through enhanced site intelligence
 - Knowing where assets are and how they are performing from anywhere Internet is available

“Sensors—and the technology to interpret the data they gather—will likely become more important as oil companies look for efficiencies in their operations to offset lower fuel prices.” *CNBC.com*



The TankScan Intelligence Solution



TankScan

Eliminate Guesswork from Fluid Inventory Management

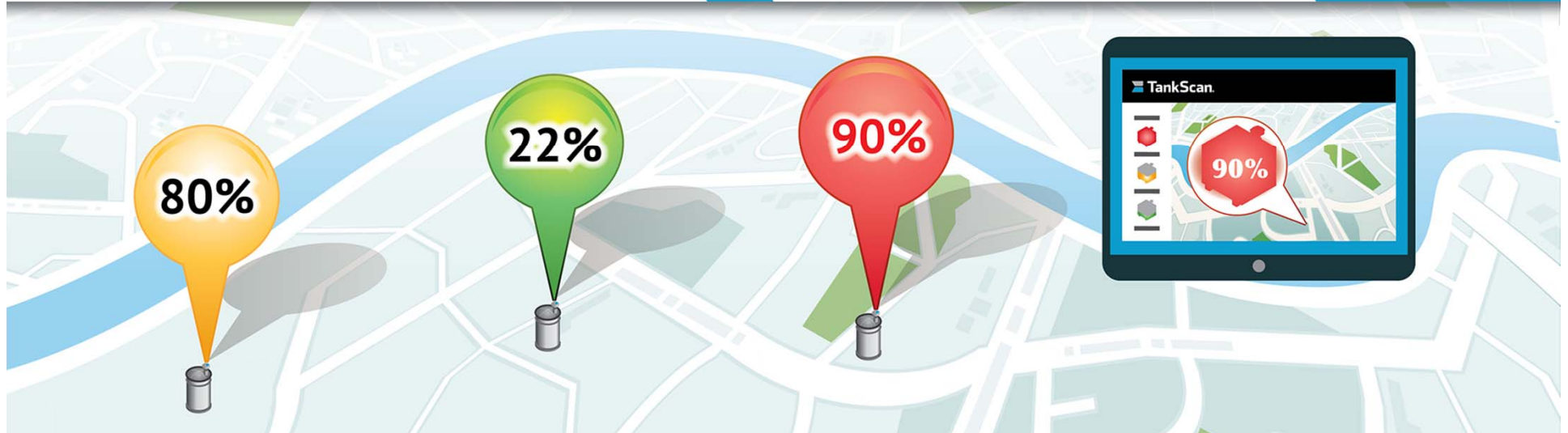


Secure supply of necessary fluids

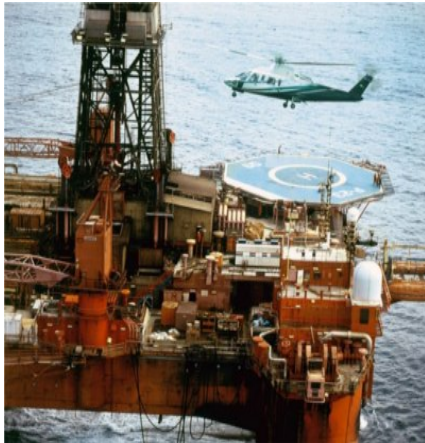
Deliver best-in-class customer service

Improve drill site safety

Plan logistics more efficiently



Real Inventory Management Results



- Problem: **Bristow** needed help insuring helicopter up-time
- Solution: TankScan provides accurate information to those managing fuel inventories at unmanned landing sites

- Problem: **Mitten** needed to cut costs in truck routing and improve customer service
- Solution: TankScan delivers intelligence to those determining truck routes, eliminating costly customer run-outs

Basin Concrete, Inc

- Established in 1979 as a Mobile Concrete Business
- Serviced the Williston Basin Area with Mobile Units - 80's & 90's
 - Cemented main holes and plugged abandoned oil wells
- Added the Rental and Trucking Division - Early 90's
 - Started hauling tubular and oilfield equipment
- Expanded to Include Crane and Hydro Vac Divisions - Recent Years



Basin's Problem Statement

- Basin's Customers Performing Manual Tank Measurement
 - Inefficient
 - Labor costs to climb on tanks for manual measurement
 - Cold weather adds to time needed
 - Human error
 - Run outs or overfills probable if not done frequently
 - Safety concerns
 - Climbing on any tall tank poses risk
 - Bad weather adds slippery conditions
 - Potential exposure to volatile hydrocarbons while manually measuring tank levels



Basin's Unique Value-Added Solution

- Offer Wireless Tank Gauges Along With Rental Tanks
 - Provides customers with another option for business improvement
 - Eliminates need for manual measurements
 - Eliminates safety risks associated with climbing tanks for measurement
 - Provides accurate readings and eliminates human error
 - Provides alerts if tank levels reach high or low levels
 - Data is used to insure supply chain delivery and collection of fluids
 - Provides Basin with additional differentiation in the market
 - Always looking for opportunities to become more valuable to the customer base



Basin's Market Results

- Basin Partnered with ATEK to Offer the TankScan System
 - Basin offers upgrade to their services
 - TankScan wireless tank monitoring solves more oil field challenges
 - Differentiated service offering for Basin
 - Customer value with:
 - Web-based data access
 - Providing tank level alerts to all who need them
 - Basin's customers are using this technology
 - Creating a safer working environment
 - Using the data to make better business decisions
 - Inventory control
 - Vendor management



The Future - ATEK AssetScan Cloud



TankScan

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Basin-ATEK Partnership

- Basin Concrete and Rental
 - Premier supplier of oil field rental equipment and trucking services
 - Supporting companies in the oil fields for 36 years
 - Always adding and growing service offerings for customer value
 - New valuable business intelligence via tank monitoring
- ATEK Access Technologies
 - TankScan wireless tank monitoring systems
 - Variety of applications in the oil fields
 - M2M solutions
 - Connecting field sensors to the cloud where high-value data is visible
 - Allow companies take gain business efficiencies and provide better customer service



Questions?

Contact Information

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